

Level

Credit Management I Curriculum

Course

Adding Value "To Your Credit!"

- Credit as a language in business
- Differences in Business Organisations and Risk Assessment
- Understand the different forms of Credit and appreciate the sustainable business Success
- Investigate the various sources of credit, establish the role and how to effectively control Credit
- Properly evaluate and assess accounts
- Understanding the internal Credit Environment and establishing of Inter-departmental Co-operation.
- Apply effective Debt collections and Debtors administration
- Maximise on your potential and advance your Supervisory Skills
- Identify the elements and apply the basic Law of Contract.

Target Audience

These courses are for all beginning credit analysts, controllers and lenders. They may be appropriate as a refresher for more experienced analysts, controllers and lenders.

Testing

There are two evaluations per course. There is a Progress Check, or proficiency National ICM exam, for each course upon completion of the final evaluation in the course. The individual evaluation scores and the National Exam score flow into a composite performance score for the course.

Reporting

Participants and mentors receive email copies of results for each evaluation and for the Exam results, which provide comprehensive details about pace and performance for each exercise in a course.

Certification

Upon successful completion, Credit Skills & Management (Pty) Ltd provides a certification, which requires an average composite performance.